



**Department
of Health**

**Office of
Health Insurance
Programs**

Medicaid Managed Care Network Providers & Medicaid Provider Enrollment

November 20, 2017



- MCO outreach efforts
- Enrollments
- Medicare Enrollment
- Behavioral Health
- FAQs
- Contacts

Survey of MCO Outreach Efforts – Mainstream Medicaid Managed Care

- Surveys were distributed to Managed Care PNDS contacts on October 25th. ***MCOs were directed to cease all outreach efforts until survey is completed and DOH informs MCO it may resume provider enrollment outreach.***
- Based on survey responses, 10 mainstream MCO's have been approved to resume with provider enrollment outreach.
- 3 mainstream MCO's are in the process of finalizing their outreach letters to providers that should not have been contacted.
- 4 mainstream MCO's have not responded to DOH's November 8th communication that provided our survey review findings.
- DOH will continue to outreach with the 7 remaining mainstream plans.
- Beginning on 11/21, an updated active list of Medicaid FFS providers will be sent to those MCOs approved to continue outreach efforts (will include supervising pharmacists)
- Questions related to the survey from Mainstream Medicaid Managed Care Plans may be sent to bmcfhelp@health.ny.gov

Survey of MCO Outreach Efforts – Medicaid Managed Long Term Care

- Surveys were distributed to Managed Care PNDS contacts on October 25th. ***MCOs were directed to cease all outreach efforts until survey is completed and DOH informs MCO it may resume provider enrollment outreach.***
- DOH review of survey responses still on-going. We anticipate survey finding communications to be distributed this week.
- Questions related to the survey from Medicaid Long Term Care Managed Care Plans may be sent to: MLTC.Compliance.Reporting@health.ny.gov

Enrollments

- Over the past month, the average number of new applications received weekly have increased by:
 - 84% - Billing
 - 458% - Non-billing (OPRA)
- Currently there are 13,000 enrollments/maintenance transactions pending DOH decision including those awaiting additional information from the provider
- On average, DOH processes 1,400 enrollments/maintenance transactions each week



Enrollments (cont'd)

- New enrollments must be completed, with receipt of all necessary documentation, within 90 days otherwise the application is automatically withdrawn.
 - Exception: If Medicare enrollment is needed, then additional 30 days is given
- DOH is working with CSRA to provide MCOs with a list of enrollments being tracked
 - Enrollment tracking number (ETN)
 - NPI number where available
 - Provider name
 - Status

Medicare Enrollment

- The following network provider types, who previously opted out of Medicare, must include the documentation they received from Medicare stating that they cannot apply for two years
 - Clinical social worker
 - Podiatrists
 - Chiropractors
 - Physical therapists

Behavioral Health

- DOH provided a presentation to Behavioral Health providers on 11/8/2017
- Examples of Medicaid enrollment requirements for BH provider types:

<u>PROVIDER TYPE</u>	<u>ENROLLMENT REQUIREMENT</u>
Licensed Mental Health Counselor	Not required to enroll
Licensed Marriage Family Therapist	Not required to enroll
CSW (Clinical Social Worker)	Required to enroll (required to enroll in Medicare prior to Medicaid)
Applied Behavioral Analyst	Not required to enroll
Adult Home And Community Based Services OMH	Not required to enroll
Children's Home and Community Based Services OMH	Required to enroll
LMSW (Licensed Master Social Worker)	Not required to enroll

A comprehensive list of provider types who can currently enroll in Medicaid (NYS Enrollable Providers) is located at:

<https://www.emedny.org/info/ProviderEnrollment/ManagedCareNetwork/index.aspx>

Frequently Asked Questions



- FAQs are available, along with other resources, at:
<https://www.emedny.org/info/ProviderEnrollment/ManagedCareNetwork/index.aspx>
- Check back frequently as FAQs will be updated as needed. In addition, a crosswalk of Medicaid FFS COS to PNDIS specialty will be posted in the near future.
- Enforcement of Enrollment Requirement
 - DOH is in the process of obtaining, from CMS, the enforcement date for the Medicaid enrollment requirement
 - MCOs should not begin to terminate network providers until DOH provides guidance on the enforcement date

FAQs: Do they need to enroll?

Provider	Enrollment Requirement
Out of state, in-network providers	Required to enroll
Out of state, out-of-network providers	Guidance will be provided in the future
In-network pharmacies, including out of state	Required to enroll
Out-of-network emergency providers	Guidance will be provided in the future
Private Duty Nurses (LPN/RN)	Required to enroll
Non-Emergency Transportation	Required to enroll

FAQs: Licensed professions that can enroll as an Educator

Licensed Profession	Certified Asthma Educator ⁽¹⁾	Certified Diabetes Educator ⁽¹⁾
Pharmacists	X	X
Registered Nurse – RN	X	X
Physician Assistant	X	X
Nurse Practitioner	X	X
Podiatrists		X
Respiratory Therapists	Can only enroll as an Educator	
Dietitians/Nutritionist, Certified	Can only enroll as an Educator	

⁽¹⁾ Educator must be salaried by a physician or clinic

FAQs: Providers where a NPI is not required for enrollment

Original List	COS Code	Long Name	NPI Required
Bridges to Health (COS 0124)	124	BRIDGE TO HEALTH WAIVER	N-NPI NO
Managed Care (COS 0220)	220	PCPS: CAPITATION PROVIDER	N-NPI NO
Waiver Service (COS 0263)	263	WAIVER SERVICE	N-NPI NO
Vendor Personal Care Services (COS 0264)	264	HHAS: VENDOR PERSONAL CARE SERVICES	N-NPI NO
Personal Emergency Response Services (PERS) (COS 0266)	266	PCS: PERSONAL EMERGENCY RESPONSE SERVICES (PERS)	N-NPI NO
ALP (COS 0267)	267	ASSISTED LIVING PROGRAM (ALP)	N-NPI NO
OMR/DD Waiver Services (COS 0269)	269	HHAS: OMR/DD WAIVER SERVICES	N-NPI NO
Eyeglass Materials (Upstate) (COS 0408)	408	OS: EYEGLOSS MATERIALS (UPSTATE)	N-NPI NO
Non-Emergency Transportation (COS 0602, 0603, 0604, 0605, 0606, and 0609)	602	TRANS: INVALID COACH	N-NPI NO
Non-Emergency Transportation (COS 0602, 0603, 0604, 0605, 0606, and 0609)	603	TRANS: TAXI	N-NPI NO
Non-Emergency Transportation (COS 0602, 0603, 0604, 0605, 0606, and 0609)	604	TRANS: TRANS-MEDICAL/SURGICAL SUPPLIES	N-NPI NO
Non-Emergency Transportation (COS 0602, 0603, 0604, 0605, 0606, and 0609)	605	TRANS: LIVERY SERVICES	N-NPI NO
Non-Emergency Transportation (COS 0602, 0603, 0604, 0605, 0606, and 0609)	606	TRANS: DAY TREATMENT	N-NPI NO
Non-Emergency Transportation (COS 0602, 0603, 0604, 0605, 0606, and 0609)	609	TRANS:TRANSPORTATION (OTHER)	N-NPI NO
Case Management Services (COS 0265) for rate codes 5210 through 5214	265	HHAS: CASE MANAGEMENT SERVICES	N-NPI NO

Are there any questions?

- Mainstream, HARP and HIV-SNP: for general managed care questions, the MCO Outreach Survey, and the active list of Medicaid FFS providers, email the Bureau of Managed Care Fiscal Oversight at bmcfhelp@health.ny.gov
- Managed Long Term Care: for general managed care questions, email MLTC.Compliance.Reporting@health.ny.gov
- For general provider enrollment questions, email the Bureau of Provider Enrollment at providerenrollment@health.ny.gov
- eMedNY Call Center: (800) 343-9000